

MULTI-STATE NURSING COMPANY ACHIEVES 242% ROI & SIX-FIGURE SAVINGS

The Problem

A publicly traded, national nursing home operator with hundreds of facilities was paying for expensive health plans.

The company had a high employee participation rate on its plans, resulting in high premium costs.

Solution: Medicaid Migration™

BeneStream recommended that the company screen 7,000 employees for Medicaid eligibility.

BeneStream estimated that 1,200 employees would qualify for Medicaid and 100 or more employees would migrate off of the company plan as a result of BeneStream's Medicaid screening and enrollment service.

BeneStream's Medicaid Migration™ service screened and enrolled a significant portion of the company's workforce – finding many to be Medicaid-eligible.

6,700

Screened Population

1,230

Medicaid Enrollees

100

Migrated off the Company Plan

Results / ROI

BeneStream enrolled 300 employees in Medicaid. 100 of those employees migrated off of the company plan. The company realized over \$235,000 in avoided premium payments and delivered comprehensive, affordable insurance to the migrated employees.

Employers who implement the monthly screening of new hires and WOTC can realize even greater savings!

\$235,000

**NET
EMPLOYER
SAVINGS**

100

employees
migrated off
the company
plan

**242%
ROI**